

**WILTON-LYNDEBOROUGH COOPERATIVE
SCHOOL BOARD MEETING
Tuesday, April 2, 2024
Wilton-Lyndeborough Cooperative M/H School
6:30 p.m.**

The videoconferencing link was published several places including on the meeting agenda.

Present: *Dennis Golding, John Zavgren, Michelle Alley, Tiffany Cloutier-Cabral, Darlene Anzalone, Geoffrey Allen, Diane Foss, Jonathan Lavoie (6:31pm), and school board student representative Hannah Hamilton (exited 7:01pm)*
Superintendent Peter Weaver, Principal Bridgette Fuller, Assistant Principal Katie Gosselin, Director of Student Support Services Ned Pratt, Technology Director Nicholas Buroker, Curriculum Coordinator Samantha Dignan, and Clerk Kristina Fowler

I. CALL TO ORDER

Chairman Golding called the meeting to order at 6:30pm.

II. PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was recited.

III. STAFF ACKNOWLEDGEMENT

Assistant Principal Gosselin recognized two WLC teachers who have done so much to move our school forward and who go above and beyond. Ms. Cathy Blaise and Mr. Bill Comerford were honored with the Starfish Award; Assistant Principal reviewed the many reasons for their nominations.

IV. ADJUSTMENTS TO THE AGENDA

Superintendent requested to add the waiving of a portion of Policy KF-School Buildings/Facilities Grounds for the Harry Dailey Basketball Scholarship Event to action items. Chairman Golding adds a student matter to nonpublic.

*A MOTION was made by Mr. Allen and SECONDED by Ms. Foss to accept the adjustments to the agenda.
Voting: all aye, motion carried.*

V. PRESENTATION-BIOTREK

Ninth grade students Izzy Mason, Emily Hazelton and Riley Johnson presented their project on Aortic Stenosis. The slides can be found with these minutes. Students in the 9th and 10th grade did their own research and development using science and business skills and this is the winning project. They reviewed their case story of how aortic stenosis may affect an individual. Aortic Stenosis affects 2.5 million people in the US. It causes your heart valve to become narrow and restricts blood flow to the heart, causing chest pain and shortness of breath. They reviewed the number of deaths after diagnosis showing the maximum life span of 4 years without intervention. Their product is using a donor heart valve, decelling, and recelling it with the patient's stem cells to make a healthy heart valve with lower rejection rates. They reviewed the components, cellular, media, growth factor, bioreactor, scaffold, stimuli and quality control. They reviewed key partners and manufacturing. The target market is the 2.5 million cases of aortic stenosis and 500,000 of those are severe, mostly found in patients 75 years or older with 68% of the severe cases being female. Currently there are 400,000 surgeries done a year for this condition. Other solutions were reviewed, using a cow or pig valve, which is about 75% successful and cost is about \$170,000. This solution can last about 15 years, when the valve wears out; it can lead to a potentially dangerous second surgery. The reasons they feel theirs is a better solution is that it is more affordable, priced at about \$42,000.00 instead of \$170,000. It will have a lower rejection rate because it uses the patient's own cells and some patients feel uncomfortable using an animal part as a replacement. The financial model was reviewed, cost of materials; for one TEMP is just under \$14,000.00, cost of one temp together is about \$27,800.00 selling price \$41,800.00, gross profit \$33.3%, total profit \$278,795,000 with 4 units per year. The plan for advertising is to make commercials and printed brochures to explain risk factors and price of surgery. In conclusion, they reviewed their product as a less expensive and better quality solution. The hope is for their product to help as many people as possible suffering with aortic stenosis and other heart valve diseases in

the future. Mr. Zavgren commented it was a great presentation, infused with data. He suggested when using a PowerPoint presentation, if you put up a paragraph or sentence and read that, the audience is not engaged with the presenter because they are reading the slide. He notes they get a pass on that because they did such a great job and provided so much information. Mr. Allen commented they did an awesome job. He voiced praise for the teachers as well and notes they will be going to finals on May 21 at SNU. Ms. Alley and Ms. Anzalone commented on the great job the students did. Ms. Cloutier-Cabral commented that the pamphlets are a nice touch and they kept it concise and easy to follow, great job. Mr. Lavoie commented they did a great job and Chairman Golding echoed the great job that the students did. They should do well at finals.

VI. OLD BUSINESS

a. WLC Classroom 101

Superintendent Weaver reported that the Lawson Group that does environmental analysis was in today spending about 2 hours collecting data samples from 2 classrooms, 101 and 102 at WLC. Their initial finding is that there is no indication of mold but it is not conclusive and will run further analysis. We should have a report by weeks end. We will share results at the next school board meeting. He notes we may need a new washer and dryer but that is for a different meeting. It is good news for room 101.

VII. PUBLIC COMMENTS

The public comment section of the agenda was read. Superintendent called out all the phone numbers and names joined in the meeting asking if they wanted to comment.

Ms. Mary Golding voiced praise for the BioTrek presentation the students did. She wishes them luck in the finals. She is happy to hear the mold testing went well and notes sometimes that smell not mean mold just that it needs a good cleaning. She spoke of meeting teacher Cathy Blaise when she worked on the PTO, she is well deserving of the Starfish Award and Bill Comerford is a Superman and well deserving of the award. She congratulated both of them.

VIII. BOARD CORRESPONDENCE

a. Reports

i. Superintendent's Report

The Superintendent voiced appreciation for Mr. Pratt and administration who covered for him while he was away. He notes he has a lot of trust in them and Mr. Pratt took the lead. He informed the Board we have 2 long-term substitutes we are hiring, one for physical education and one for an elementary education teacher. He spoke of Mr. Comerford working with him to try to increase partnerships with the Universities in the region. We gave Mr. Comerford unconditional support to build those partnerships and he took initiative and ran with it. We have 6 or 7 teacher interns this year and 2 of those will be filling these long-term substitute positions starting mid-May. He appreciates the work Mr. Comerford has done, it is very difficult to find a long-term substitute this time of year especially those qualified and who have worked with us. We trained them and mentored them on how we do things in our district. He thanked Mr. Comerford. The Superintendent spoke of NHSBA (New Hampshire School Board Association) providing an orientation for the Board at no cost as we are members. They offered to come in on a workshop night and talk about how school boards operate, what resources are available to us and provide a question and answer session. It provides a good overview and the opportunity to talk to 2 school board attorneys. If the Board would like to schedule this, they request 2-3 dates and April as May is filling up. They suggest it not be on a meeting night. Ms. Cloutier-Cabral suggests choosing a couple dates. Mr. Allen commented that he also knows there are other associations that will do free workshops and he asks if the Superintendent has reached out to them. Superintendent responded NHSBA are the only ones he works with but if Mr. Allen provides the information, he will reach out. Chairman Golding called for a straw poll of those who want to move forward with NHSBA providing an orientation, vote 7-2 to move forward. A brief discussion was had regarding the dates with April 30, 6pm-7pm chosen although not all members can attend. Superintendent will request that NHSBA reserve this date but put it on the agenda for the April 16 board meeting to perhaps choose a couple other dates when the entire board could be present as he feels it would be better for all to attend.

ii. Student School Board Report

Ms. Hannah Hamilton reported on the SRO (School Resource Officer). A while back, the Board requested that she speak to her peers about the SRO position in the school. She spoke to a large amount of the student body, and many students said it would be a good idea. Students said that having an SRO would give students another person to bond

with other than the teachers. On March 7, our school had a showcase night for students to share their talent with our school and community. We had 13 acts. On March 21, the juniors and seniors went on a ski trip. Many staff members joined them, and it was an amazing experience for all. All of the 9th and 10th graders got to participate in the BioTrek program and the winners will present in May. We have officially kicked off spring sports. We are so excited for the seasons ahead of us. Go Warriors! The WLC Drama club would like to invite you all to come and see Seussical on April 4th and 5th at 6pm! In the MS, the 6th grade class will be attending Ecology School in Saco, Maine from April 9th until April 12th. They will participate in lessons with an emphasis on the environment and exploring outdoors. The 8th grade class will be attending a field trip to Boston May 8th and May 9th. A question was raised if here are any snow dates for the play in case of inclement weather. Assistant Principal Gosselin responded possibly Saturday for a matinee.

iii. Principal's Report

Assistant Principal Gosselin reported the induction ceremony for the National Junior Honor Society and the National Honor Society was held in February. Regarding the BioTrek project, you have seen the presentation on the winners who are moving forward. In terms of assessments, we participated in the NHSAS (New Hampshire's Statewide Assessment System) grades 6-8 in the area of writing; this was the first time it was moved up to March, typically it is in May. In May they will take the reading and math portion and grade 8 will take an additional assessment in science. We completed the NHSAS last week along with the PSAT and SAT and look forward to those results. We have a new Facebook page, free to check it out, we are hoping for more of a following. We respectfully request to hold graduation June 7 at 7pm. She reviewed Starfish nominees, Cathy Blais, Emily Hall, Cam Taber, Laura Bujak, Bill Comerford, Danyele Manning, Marybeth Wiley, Tom Ronning, Katie Gosselin and Erin Rosana. She gave a huge shout-out to the Penny Sale. She was here for 4.5 hours; it was all hands on deck. The amount of students there who never sat down was amazing. It was probably the highlight of the year for her. Twenty-five percent of the funds will go to the junior class. Huge kudos to all involved. The musical is on April 4 and 5. She spoke of the Artist in Residence program; it is the first time it is for grades K-12. She spoke of the discipline data provided in her report. Most of the infractions were related to social media. In the MS, it shows 20 but of those 20 several were relating to 1 incident involving more than one student; it is a separate log entry for each. A question was raised regarding the request for graduation on June 7, if we all the requirements are met and do all agree with the date. Superintendent confirms we meet the state requirements (990 hours) and administration agrees with the date. It is a good date, the seniors are ready to go and we are in the middle of planning that week for them. He confirms he does not need anything from the Board. No objection heard. Graduation will be June 7, 2024 at 7pm. A question was raised what the purpose of announcing the incident as "PowerSchool administration" is that there are other things logged into PowerSchool that do not require administration attention such as a discipline issue in the classroom and did not involve discipline that reached the administration level. She confirms this is specifically related to discipline at that level. Assistant Principal Gosselin noted Jackson Galzarano participated in the Milford biomanufacturing program and he was the winner of their program and their presentation for BioTrek, congratulations to him. The Hall of Fame induction ceremony will be May 22 at 6pm, there is a dinner first and anyone who wants to come just for the ceremony that will start at 6:45pm. We are excited about that we have 5 inductees. Tomorrow is the cyber safety presentation for MS; HS is next week, which is put on by ICAC and the local Wilton Police Department.

Principal Fuller gave a shout-out to Mr. Buroker and Mr. LaSala for helping them with PowerSchool's report card. Kindergarten is using it now and grade 4, one of the 5th grades will be rolled out this quarter to see how we can improve that process. We held Read Across America week. Many school board members and community members came in as guest readers and to celebrate the love of reading. We are in the beginning stages of planning our summer learning opportunities for LCS and FRES. We have a couple long-term substitute openings and think we have filled those positions filled. We have Artist in Residence coming up and we are looking to fill our June calendar with all the summer events like field day.

iv. Curriculum Coordinator's Report

Ms. Dignan reviewed you have heard about Artist in Residence coming, heard about the testing and FRES has completed NHSAS and grade 4 completed NAEP testing. The DOE was giving away sunglasses for the Eclipse; all students will be going home with glasses. Mr. Buroker and I are working to revamp the curriculum website. Please take a look, there is a ton of new information there. We held our vocabulary book study with some teachers from LCS, FRES and MS. We are doing it on a book about vocabulary and instruction, how to embed that into their instruction. The book is by Fisher and Frey called Vocabulary Playbook.

v. WLCTA Report

Music teacher, Ms. Morgan Kudlich reported for FRES and LCS the following. The third quarter finished up last week and working on report cards. Kindergarten, 1st, and 2nd grade have their spring concert on April 18 at 6pm,

show up early. Third, 4th, and 5th graders will have their spring concert after spring break on May 2nd, also at 6pm. We will be recognizing our Responsibility Ambassadors on Thursday as part of our CARES initiative. Responsibility is demonstrated by, completing assigned tasks, participating in class, accepting ownership of your choices, organizing and managing your work effectively and showing perseverance. Girls on the Run is back and will be starting on April 1st. This is a program for girls in 3rd, 4th, and 5th grade. It is a girl-empowerment organization that inspires participants to be joyful, health, and confident using evidence-based lessons that combine relationship building, community strengthening, and goal setting with physical movement. Registration is now closed, and any questions about the program can be directed to Julie Lemire.

Social Studies teacher, Ms. Erin Rosana reported for WLC the following, it is the halfway point of semester 2– kids are working hard, teachers are working hard to continue to rise to meet our high standards and hold kids accountable. Teachers appreciate the support from administration and their follow-ups with kids regarding extracurricular eligibility. It really helps keep kids motivated and on top of their classes when they are held accountable. High school students took PSAT/SAT proctored by HS teachers on March 27. The second half of the day kids were able to meet with teachers for extra help, remediate competencies, etc. Kids were also provided with career exploration enrichment by guidance. Course selection process for the 2024-2025 school year is wrapping up; kids turned in their course selections for next year on March 26, which were signed off by parents. Advisors worked very hard with the kids and communicated home with parents to make sure students signed up for appropriate classes to ensure on-time graduation and proper challenge. Sixteen HS students leave for a trip to Venice, Florence, and Rome on April 13 and return on April 19. Erin Rosana, Amanda Kovaliv, Katie Gosselin, and Ned Pratt will accompany them. Kids are super excited for the trip of a lifetime! Most of the juniors and seniors attended the annual ski trip at Pat's Peak on March 21st, organized by Mr. Comerford– a great time was had by all. May 8-9: 21 MS students will be taking an overnight trip to Boston, spearheaded by Melissa Norton. Middle school student council (advised by Melissa Norton) is beginning to organize a MS field day, which will be held sometime in June. Veteran MS teachers are leading the newer teachers in PD to ensure the NH SAS is administered effectively. Marybeth Wiley is taking her 6th and 8th grade students on a tour of the library, and will do a scavenger hunt with the librarian. It helps to foster community relationships and introduce students to all that the library has to offer. Also with Ms. Wiley, 8th grade students are finishing their ePortfolios. The ePortfolio requires that they prove that they have met specific competencies, and their projects show that they have learned new technology skills. Ms. Hall is looking for 2-3 adults who would like to join her high school art field trip to the Currier Art Museum in Manchester. The date is TBD, but she is trying to lock in a day towards the end of May. You would meet at WLC in the morning around 9am, and leave on a bus by 9:30 am. WLC Garden Curriculum Project is looking for Community Involvement, *time & gardening skill sets, materials and tools when needed (such as compost), monetary contributions, and any other ideas?* This spring we are considering hosting a garden awareness event downtown, any questions reach out to Emily Hall at e.hall@sau63.org. Ms. Anzalone questioned who would be the advisor for the freshman class next year. Assistant Gosselin responded that is not identified until the schedules are all done.

IX. ACTION ITEMS

a. Approve Minutes of Previous Meeting

A MOTION was made by Ms. Cloutier-Cabral and SECONDED by Mr. Allen to approve the minutes of March 19, 2024 as written.

Voting: all aye, motion carried.

• WAIVE PORTION OF POLICY KF-Use of School Buildings and Facilities

Superintendent spoke about the Harry Dailey basketball scholarship event happening this Saturday (later corrected to April 13). Last year Ms. Gisele Dailey and her family organized this to raise money to provide scholarships for graduating seniors and will do it again this year. The reason he brought this to the Board is in order to use the facility, it requires proof of insurance, which would cost about \$400. Primex recommends having this but does not mandate it. Last year, she had participants sign a waiver of liability and Ms. Dailey is hoping you would waive that portion of the policy and she would have participants sign a waiver again. Ms. Foss asked for clarification. Superintendent responded they were not required to have proof of insurance last year and this would be doing the same as last year. He confirms there were no problems last year. Ms. Foss notes sounds like there is a precedent and she would support this. Ms. Anzalone asked if the insurance would be liability insurance if someone got hurt. Superintendent confirms it is. Ms. Alley questioned if it is just for people, nothing to do with the building itself, just people if they got hurt. Superintendent confirms it is. There was a brief discussion.

221 *A MOTION was made by Ms. Foss to waive Policy KF so that we can allow the charitable event in the gymnasium*
222 *and participants will sign a waiver.*

223
224 Superintendent clarifies the waiver is only needed for the sentence that requires proof of insurance, not the whole
225 policy, the rest should stay in place as there are a number of other expectations we will not waive. Just the proof of
226 insurance part in Policy KF and participants need to sign a waiver. Ms. Anzalone asked who is responsible for
227 getting the waivers. Superintendent responded Ms. Dailey would be. Mr. Allen spoke of a “blanket policy”, for
228 example, the PTO carries a blanket policy and they produce a binder for their stuff. Is there any reason in the future
229 that we could not suggest that? Superintendent responded we can look into it, Ms. LaPlante and I did talk about it. It
230 is one of those things, it is a single event and we do have many single events that use our facility. We want the
231 facilities to be used by the community and especially if they are raising money for the kids. We don’t want to create
232 barriers and if that will help more groups, we can present it to the Board. It is a hardship if we raise \$2,000 and then
233 it costs \$400 for insurance. He will mention it to Ms. LaPlante and do a little research. Ms. Anzalone asks if the
234 motion could be adjusted where Policy KF mentions the proof of insurance and have participants sign the waiver in
235 lieu of the insurance.

236
237 *Ms. Foss WITHDRAWS her motion.*

238
239 *A MOTION was made by Mr. Allen and SECONDED by Ms. Alley that we substitute a requirement for participants*
240 *to sign a waiver in lieu of the proof of insurance for this specific event and this event only in Policy KF.*

241 *Voting: all aye, motion carried.*

242
243 A question was raised if the Policy Committee may want to look at this policy overall or do it on a case-by-case
244 basis. Chairman Golding responded he thinks we would look at this on a case-by-case basis.

245 246 **X. COMMUNITY PARTICIPATION ON COMMITTEES**

247 Mr. Allen spoke that at the last meeting, we did school board committee assignments and he believes that for
248 community committee assignments, we announce it for a week or two to receive interest from people who are
249 interested from the public and we assign them at a meeting if not mistaken. He asks if we want to entertain a motion
250 to direct administration to post it on the website and announce that so we can talk about it at the next meeting and
251 make the assignments. Chairman Golding commented, he thinks in the past we just asked Ms. Fowler to do it and
252 questions if it is posted a week or 10 days. Ms. Fowler believes the policy indicates 10 days. Chairman Golding
253 notes it would be posted on the website and ask the towns to post on their website for the Facilities and Strategic
254 Planning Committees. He does not think we need a motion, we can just ask her to do that because there is a
255 precedent, we have done that before. We vote on the community members if there were multiple. We didn’t have
256 multiples last year and no resident from Wilton for the Strategic Planning Committee, maybe this year. We can direct
257 the Superintendent to direct Ms. Fowler to post that and then come back to us with any results. No objection heard.

258 259 **XI. COMMITTEE REPORTS**

260 **i. Technology Committee**

261 Chairman Golding reviewed that in our last meeting we talked about possibly putting together and AI policy,
262 multiple districts in our areas are developing policies around AI and its usage and think it may be prudent to do such.
263 We will start talking about that and hope to present something to the Policy Committee once we look at other
264 districts and morph them into our ideas and bring it to the Policy Committee and they would bring it to the Board.
265 We discussed a new website, which is probably long overdue. I believe the Superintendent will set up a meeting with
266 administration and some staff having an ad-hock website committee to develop 2 versions to bring to the Technology
267 Committee and then to the Board. Mr. Buroker was asked to speak regarding the Tech Plan. When we adopted it, it
268 became a living document. Mr. Buroker voiced when he asked the Board to adopt the Tech Plan he spoke about
269 being completely out of step with the nation and how we were on year 4 of the national technology plan and how
270 upon year 5 they would come out with a new one. They have since come out with a new one. He voiced when the
271 Board accepted my Technology Plan, I had made the statement that I wanted it to be a living document so we don’t
272 have to forget about it for 5 years and come back to it. It is meant to be reported on, on a yearly basis, with what we
273 have done or changed. We have a 140-page document from Department of Technology with recommendations and
274 case studies to tear apart, see what we can and should implement, and see where we are falling behind in the nation.
275 Mr. Zavgren asked what topics are covered. Mr. Buroker responded the big thrust of the National Technology Plan is
276 described as closing the digital divide. A lot of it had to do with access to computing devices which we actually
277 accomplished already by being one to one. A fair bit of it was devoted to AI and its use in an educational context.

Then it was mostly from a policy perspective concerned with a responsive technology policy. A fair bit of the recommendations revolved around getting feedback from users, staff and students to make sure they are using whatever software we purchased frequently and effectively. I guess a lot of their case studies found that you spend maybe \$10,000 on a program and maybe 3 teachers love it and use it daily but why is not everyone using it. It was very concerned with that. It actually pointed out something that I had not even considered previously. It recommended that you make “common cause” with neighboring districts in the state for essentially collective bargaining or volume purchasing. That is something I am looking into. It is 140-page document and covered a lot. Mr. Zavgren noted being associated with public schools; it’s a new thing for him and does not fully understand what people do with computers in schools. He imagines there is an incentive to standardize everything and use cloud based applications. He imagines the way things are going are a standard thing like this that each student has the same kind of thing and the work they do is based on cloud based services like Google docs. Mr. Buroker responded it is a question of philosophy. Broadly speaking you are correct but its back to the “iron triangle” if you ever heard of the truism you can have it good, fast or cheap, pick any two. The standardized equipment cloud based computing, these are all mechanisms that allow you to leverage economies of scale. By standardizing everything, you save massive amounts of time. That gets you the fast but if you want it fast and good, it won’t be cheap. There are times when it almost behooves you to bring things onsite and in-house. It is a matter of looking at the pros and cons of doing so. He gave an example that most of you have Chromebooks and those are standardized and cloud based but for the Windows machine, we don’t have an imaging solution and only have about 80 machines in operation at the moment. An imaging solution would cost about \$6,000 a year; it is just not worth it so we do have a personal relationship with all of the Windows machines outside of a few group policies constantly keeping them updated and such. Mr. Zavgren commented cloud based services require students to have broadband access, does that present problems for the school such as some students have it and some don’t. Mr. Buroker responded, no the current E-rate recommendation on this, don’t quote him it has been a while since he looked at it, was 1.5 per student per second. We have a 300-megabyte pipe so we are right around where we ought to be. LCS has 100 megabytes coming back to us and 300 out, FRES has 100 coming to us and 100 out. Ms. Cloutier-Cabral notes the next Technology Committee meeting is May 7.

XII. RESIGNATIONS / APPOINTMENTS / LEAVES

- a. FYI-New Hire-Jill Hopkins-Food Services**
- b. Resignation-Sophia Menke-Elementary Ed. Teacher-Last Day of School**
- c. Resignation-Taylor Smith-Spanish Teacher-End of Year**

Superintendent reviewed the new hires and resignations. He informed the group that we posted the positions initially as anticipated until we received and confirmed their letters we reposted them. We have 12 applicants for the elementary education position and 3 for the Spanish position. He spoke about trying to communicate with other Superintendents and anyone he can to get the word out that we passed a new CBA and we are competitive. He is trying to change that narrative and perception in the state, it is a little bit of work but slowly getting the word out, the interns know for sure. If we are not getting the number of applicants, we may want to post the salary ranges. The lower steps are really competitive. He confirms the new CBA is posted on our website. Ms. Foss brought up that she belongs to a Facebook group called 603 Educators and she read of a science teacher looking for a job. She suggested looking at our school, is that generally acceptable to say? Are there other positions you find are hard to fill. Superintendent responded math and computer science. He spoke of the difficulty finding the combination of computer science with the love of working with kids. We have to rethink the way we approach it. We did a good thing with the digital portfolios. It is a great way to teach it in elementary school and if they have not met the competencies, they can take it at WLC. If we can’t fill it some options may be VLACS or hire someone who is not a teacher or not certified to teach. VLACS has a MS program too and could do that along with a lab. We do not want the lack of an instructor to be the barrier for kids to not explore that. You never know where they may end up in 4 years if they become interested with robotics for example. He is not confident we can fill the computer science position. The teacher we had was a runner up for teacher of the year; it was a loss for us. Mr. Lavoie suggested posting the salary ranges to show we are competitive. He asked about exit interviews. Superintendent confirms we are still doing those, through HR. Mr. Lavoie asked if we came to any conclusions on those that were done. Superintendent responded we have not done it with the 2 resignations tonight. He notes with every resignation, it is always complicated. He can tell you that with the new CBA and tone of the school board he does not believe we will get the reasons we saw in the past with the tone of the community and some of that had been the primary reasons and some turmoil at WLC but mostly it was salary. He knows the technology person moved with a \$6,000 increase in pay. It is significant when you are starting out. He does not anticipate many resignations and especially not for that reason. He is excited for the kids. He spoke of stability with their teachers and that they did not necessarily having that. The teachers are coming back, we are investing in our young teachers, and he thinks it will make a difference

with them and the performance we are seeing and building relationships with parents. We have had teachers leave in the middle of the year before. He does not anticipate any of that and we can zone in to good instruction and learning. A brief discussion was had about where we post vacancies. Superintendent confirms Schoolspring, Edjobs and our website and on occasion the newspaper. It was suggested to post on other towns Facebook pages. He defers to Mr. Buroker to figure out how to post it there. Discussion was had if we do anything at the college level to get the word out we are hiring and are competitive. Superintendent spoke that we work closely with 3 universities, Keene, Rivier and Franklin Pierce. We can reach out to them directly to let them know, Plymouth has an education program as well. It was suggested to attend a job fair if it is worth the time and money. Superintendent noted we are competing with Nashua, Winnecunnet and larger schools who have many openings and hundreds of applicants. We have done it before at career fairs and students have applied on the spot. We could do something for all the position in the district. It is a possibility. We advertise it and they can interview on the spot. This year we do not have many openings. In terms of teachers, he is confident we are in a really good place. A question was raised if you look at schools over the border in Massachusetts. Superintendent responded, no, the challenge is their salary is so higher than ours, he feels people going to get a degree in Massachusetts are not looking to NH or Vermont etc. We will look at Facebook and other schools to see if we can do any formal advertising with them. It was suggested by Chairman Golding to look into the career days, if there were a figure that needs to be discussed then bring it forward and we would discuss it. Superintendent add we will look at Mr. Lavoie's suggestion to post the salary schedule to show we are competitive.

XIII. PUBLIC COMMENTS

The public comment section of the agenda was read. Superintendent called out all the phone numbers and names joined in the meeting asking if they wanted to comment.

Ms. Mary Golding spoke about it being a great idea to have NHSBA come in for a retreat or question and answers. She thinks it is a great idea to ask those questions as being a board member there is so much to know and some need a refresher on what to do and how to do it. It is not an easy job. Good luck to all of you with that. She welcomed Jill and best luck to Taylor Smith and sorry to see Ms. Menke on the resignation list. She had her hands full; her first year out of college, had a very energetic group of 1st graders. Maybe if she had more support things may be different. She thinks she has the potential to be a great teacher, she wishes her much success wherever she goes. She spoke of the basketball fundraiser, she believes you waived it so they do not need an insurance binder and Ms. Dailey does not have to pay. She was there last year; the Chairman was there last year and Vice Chair. They raise funds for a scholarship for a WLC senior. She hope it is well attended. She will be there and hopes to see others there. She thanked the school board members for running a smooth and respectful meeting again. Your jobs are not easy, you are working after hours, like me, it is a constant thing; it is volunteer and that makes me respect you even more. Have a wonderful evening everybody.

XIV. SCHOOL BOARD MEMBER COMMENTS

Mr. Lavoie asked Mr. Buroker to provide a direct link to the Facebook page for all members as he could not find it and expects others would not either. Other than that, it was a good meeting.

Mr. Zavgren commented we are talking about the great difficulty hiring math teachers and wonders if we could hire someone who is fleeing from the Ukraine war. It is a different culture in that part of the world and people in that part value math more than here, maybe someone is fleeing and needs a new home and would make an excellent teacher. There are a lot of problems associated with that such as a lot of paperwork or maybe they don't know English well but maybe it is something we could try.

Mr. Allen commented awesome job, congratulations to Ms. Blaise and Mr. Comerford. A lot of these names you see time and time again and see them all over the place; staff, parents and PTO, the people who come out to support the schools. Hannah, awesome job as always and BioTrek T.E.M.P. Aortic Stenosis, good luck in May.

Ms. Anzalone congratulated Ms. Blaise and Mr. Comerford; her kids have had Mr. Comerford and she thanked him for changing her tire on a Friday. Big shout-out to the PTO and the Penny Sale it was crazy and a lot of work that went into it behind the scenes and leading up to it. She volunteered to help next year and wanted to recognize the PTO who so much.

Ms. Cloutier-Cabral commented that one of her favorite things is the Starfish awards because we get to see who was nominated and the people who won, it is great to reflect on those. You hear about them in the reports and they are so passionate about what they do. She sees the district as being in a chrysalis and is now emerging it is beautiful. With the new compensation package and website you are working on you will get some good hits. It is great to see Hannah back, great job on reporting and with follow up. The BioTrek presentation was outstanding. She is very proud of the staff and students.

Ms. Foss is thrilled to hear we have a group of people, students and teachers going to Europe. She was lucky enough to do that as a senior and had a great time. It is not a small amount of responsibility chaperoning. Kudos to the teachers who are willing to do that.

Ms. Alley spoke that earlier today she was speaking with her son and didn't realize Ms. Blaise was getting the award. He was saying how he missed her in MS. He is grateful to have her next year, which was fitting. Thank you Crystal, all the PTO members, and the thing I thought that was really amazing is all the kids volunteering. They seemed happy, always doing their part and appreciate the PTO getting on Facebook asking how they can do better next year. She is looking forward to the training as a new school board member making sure she has all the rules and things she needs to be doing. She thanked Mr. Buroker for reviewing the 140-page document; it is amazing keeping the schools on track with technology stuff, kudos to you.

Superintendent informed the group that Ms. Dailey wanted him to thank them all for waiving the insurance. She is very grateful.

Chairman Golding spoke of making sure members sign the manifests. If anyone is unsure how to do that contact him, and he will show you he is only an email away.

XV. NON-PUBLIC SESSION RSA 91-A: 3 II (A) (C)

A MOTION was made by Ms. Cloutier-Cabral and SECONDED by Ms. Alley to enter Non-Public Session to review the non-public minutes, discuss personnel and student matters RSA 91-A: 3 II (A)(B)(C) at 8:07pm.

Voting: via roll call vote, all aye, motion carried.

RETURN TO PUBLIC SESSION

The Board entered public session at 8:40pm.

A MOTION was made by Ms. Cloutier-Cabral and SECONDED by Ms. Alley to approve the nomination list.

Voting: all aye, motion carried.

A MOTION was made to seal the non-public session minutes RSA 91-A: 3 II (A) (B) (C) by Ms. Cloutier-Cabral and SECONDED by Ms. Anzalone.

Voting: all aye, motion carried.

XVI. ADJOURNMENT

A MOTION was made by Ms. Cloutier-Cabral and SECONDED by Ms. Anzalone to adjourn the Board meeting at 8:41pm.

Voting: all aye, motion carried.

Respectfully submitted,

Kristina Fowler



T.E.M.P.
AORTIC STENOSIS
Aortic Stenosis Association




WELCOME

JUDGES

Aortic Stenosis Association



★ OUR ★ CASE STORY

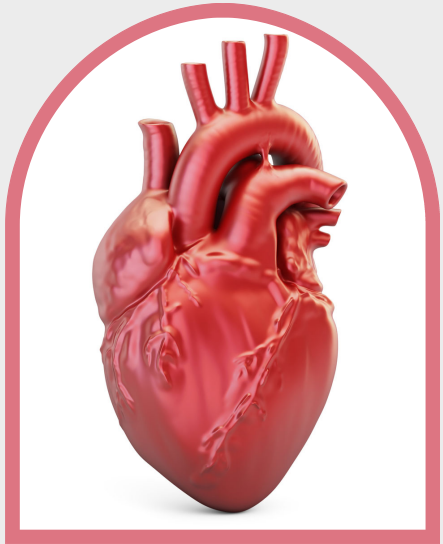


Joe is a 45 year old man suffering with aortic stenosis. He loves to run around the house with his 3 year old granddaughter Lily, but lately he can't without having shortness of breath. If he chooses to get a replacement surgery he could easily reject the organ or not get good blood flow back. If the replacement surgery is a success it would only last him about 15 years, but Joe wants to live and be well enough to watch his granddaughter grow up. Joe is not alone, there are 2.5 million people in the U.S. alone suffering from aortic stenosis, just like Joe.

A o r t i c S t e n o s i s A s s o c i a t i o n



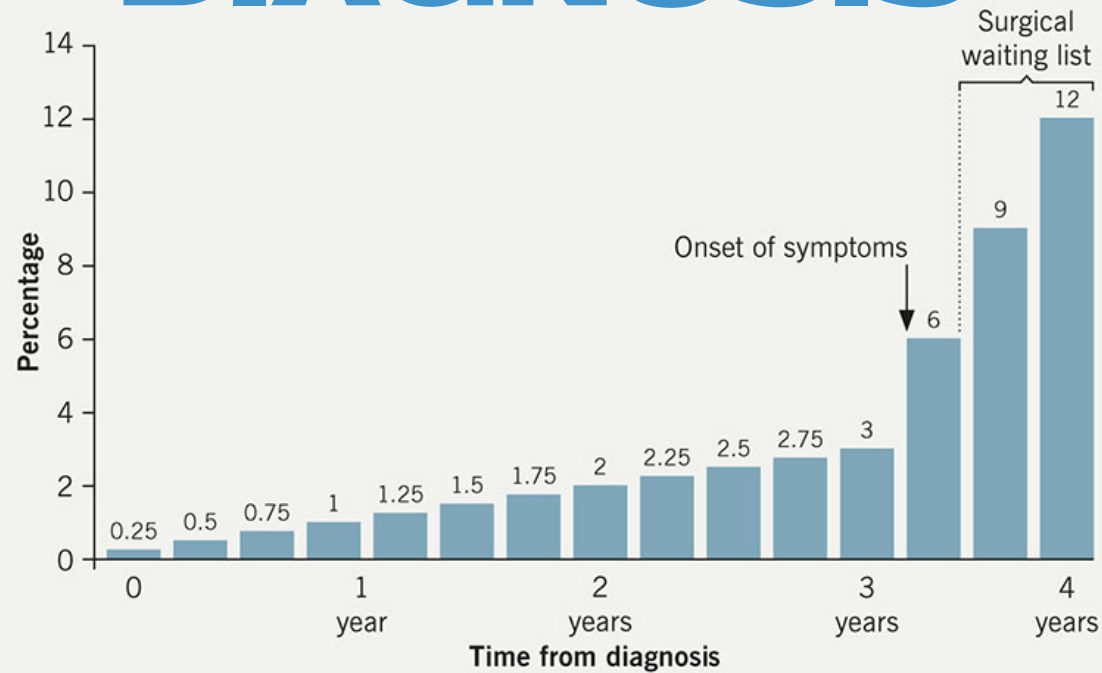
OUR ★ PROBLEM



Aortic stenosis is a disease that causes your heart valve to become narrow and restricts blood flow to the heart. This can cause chest pain and shortness of breath. When left untreated the usual life span is 1-4 years.

AorticStenosisAssociation

DEATHS AFTER DIAGNOSIS

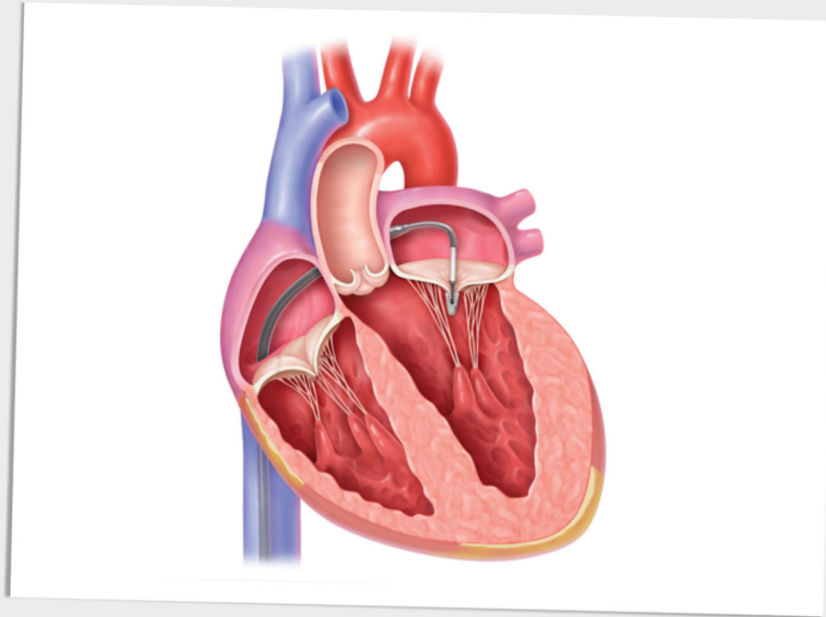


Citation: Avoiding needless deaths in aortic stenosis. 11 Apr. 2019.

Aortic Stenosis Association

OUR ★

PRODUCT



HEART VALVE

Our product is taking a donor heart valve and decelling and recelling it with the patients stem cells. This will create a healthy heart valve with a lower rejection rate

AorticStenosisAssociation

OUR COMPONENTS ✨

CELLULAR COMPONENT

We will be using IPSC Autologous cells to create Endothelial cells, smooth muscle cells, and fibroblast cells.

MEDIA

For our media we will be using Essential 8.

GROWTH FACTOR

For our growth factor, we will be using vascular endothelial growth factor or VEGF.

BIOREACTOR

For the bioreactor we are using a stirred tank because its good at manufacturing many cells at once.

Aortic Stenosis Association

OUR COMPONENTS ✨

SCAFFOLD

The approach we are using for our scaffold is decell-recell.

STIMULI AND QUALITY CONTROL

For our stimuli we will be using electronic signals and for our quality control we will be using end stage quality control.

KEY PARTNERS

Our key partners include; thermofisher because they produce our cell culture media, Eppendorf because they create our bioreactor and Pluristyx because they produce our cellular component.

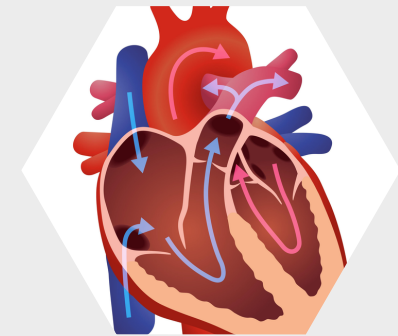
A o r t i c S t e n o s i s A s s o c i a t i o n

MANUFACTURING ✨

We are hoping to outsource the manufacturing of our product with ARMIBioFabUSA.

TARGET MARKET★

There are 2.5 million cases of Aortic Stenosis in the U.S. and 500,000 cases are severe. They are mostly found in people 75+ years of age and 68% of severe cases are female. Currently, there are about 400,000 Aortic Stenosis surgeries done a year.



AorticStenosisAssociation

OTHER ★

SOLUTIONS

A current existing solution is a replacement surgery with a cow or pig valve. This solution is about 75% successful and costs around \$170,000. This solution only lasts about 15 years. When the valve wears out, it can lead to a potentially dangerous second surgery.



Aortic Stenosis Association



★WHY OURS★ IS BETTER



1

Ours is more affordable because it is priced at \$41819.25 instead of \$170,000.



2

Ours will have a lower rejection rate because it is using the patients own cells.



3

Some patients feel uncomfortable with having an animal part as a replacement, so ours will be a more comforting solution.

Aortic Stenosis Association





FINANCIAL MODEL



COST OF MATERIALS

FOR ONE TEMP: \$13,939.75

COST OF ONE TEMP: \$27,879.50

SELLING PRICE: \$41,819.25

GROSS PROFIT: 33.3%

TOTAL PROFIT: \$278,795,000

UNITS PER YEAR: 4



Aortic Stenosis Association



ADVERTISING


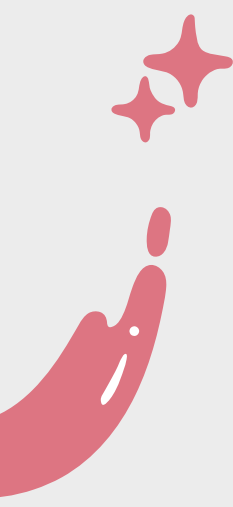
Our advertising plan is to create commercials for people to see when they are at home. For people who are in the hospital, they will get a brochure explaining everything about the surgery, including; risk factors, pricing, etc. for a clear understanding of the surgery they are getting/a surgery option.



AorticStenosisAssociation



★ THE ★ CONCLUSION ★


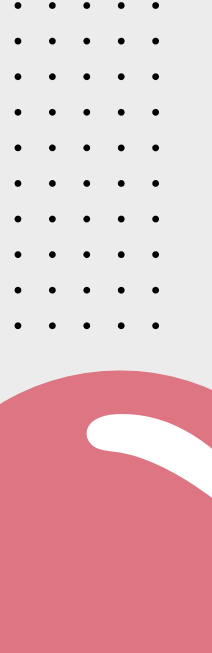




Our product is a less expensive, and better quality solution to aortic stenosis. Overall, our hope is for our product to help as many people as possible who are suffering with aortic stenosis, or other heart valve diseases in the future. We hope our presentation helped your understanding of our problem and inspired you to do your part to help others.

AorticStenosisAssociation



THANK



 **YOU** 

Aortic Stenosis Association